

# TALENT REPRESENTATIVE

Six Degrees Music + Sound, a boutique-sized audio house based in Calgary, is seeking a passionate and driven talent representative. If you thrive on performance, love connecting with people, and have a talent for building relationships, we'd love to hear from you.

As part of our team, you'll nurture existing clients, forge new partnerships, and play a key role in artist development and representation. You'll help fulfill the diverse voice-over needs of Television, Film, Streaming, Advertising, Corporate, Gaming, Audiobooks, and Web-based Multimedia content.

## What We're Looking For:

- **Passion for Performance:** A deep appreciation for voice work across film, television, audiobooks, commercials, and radio.
- **Industry Relationships:** Connections in Television, Film, Streaming, Advertising, Corporate, Gaming, or Web-based Multimedia are a major plus.
- **Creative Vision:** Ability to guide clients on voice-over casting and creative needs.
- **Post-Production Knowledge:** Familiarity with the post-production process as it pertains to voice.
- **Booking Expertise:** Understanding of booking types and pricing structures is advantageous.
- **Exceptional Communication:** Professionalism, charisma, and the ability to interact with clients at all organizational levels.
- **Self-Motivation:** Strong organizational skills with the ability to prioritize tasks and work independently or as part of a team.
- **Fresh Perspectives:** Innovative ideas and a new outlook on the talent industry are always welcome!

## Key Responsibilities:

- Negotiate, prepare, and finalize booking agreements.
- Build and maintain strong relationships with existing clients.
- Proactively identify and pursue new opportunities.
- Collaborate with in-house talent coordinators to fulfill client requests.
- Respond to voice demo requests and coordinate demo production with in-house engineers.
- Assist in developing and implementing social, promotional, and marketing content.
- Scout and refer new talent to Six Degrees and participate in the vetting process.
- Cultivate relationships with national and international talent agency partners to explore growth opportunities.

Compensation is commensurate with experience and qualifications, with additional opportunities for commission.

If interested, please submit a COVER LETTER and RESUME to [info@sixdegrees.ca](mailto:info@sixdegrees.ca)